

NFP, An Aon Company, Acquires Pilot|RB™, Expanding Presence In The Northeast Region

Addition deepens NFP's group benefits offerings and expertise, particularly in the nonprofit space

NEW YORK, August xx, 2025 — NFP, an Aon company (NYSE: AON) and leading property and casualty (P&C) broker, benefits consultant, wealth manager and retirement plan advisor, today announced the acquisition of Pilot Benefits Group, LLC (PBG) dba Pilot|RB™(Pilot), an employee benefits broker located in Melville, New York. Josh Senders and Ben Senders, principals at Pilot, will join NFP as senior vice presidents and report to Chris Feneli, managing director, Benefits, for NFP's Northeast region.

"We're excited to welcome Josh, Ben and the Pilot team and add their capabilities and expertise to our diverse portfolio of solutions," said Kate Henry, president, Northeast region. "This is a great strategic move for us and I'm looking forward to seeing how Josh, Ben and their team build on their successes in the tristate area and help us deliver even more value to employers and their employees."

For over sixty years, the Pilot team has served nonprofit organizations and middle market businesses. Led by the Senders family, the company has built a platform to design benefit programs with low costs and risk to their wide network of clients.

"We're looking forward to joining Kate, Chris and the NFP team in the Northeast region," said Josh and Ben Senders in a joint statement. "The integration of their expertise, service and capabilities across business lines is unmatched and presents exciting new opportunities for our team to expand the solutions we deliver to clients."

About NFP

NFP, an Aon company, is an organization of consultative advisors and problem solvers helping companies and individuals address their most significant risk, workforce, wealth management and retirement challenges. With colleagues across the U.S., Puerto Rico, Canada, UK and Ireland, we serve a diversity of clients, industries and communities. Our global capabilities, specialized expertise and customized solutions span property and casualty insurance, benefits, wealth management and retirement plan advisory. Together, we put people first, prioritize partnerships and continuously advance a culture we're proud of.

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